



RENZACCI UK PLC

PRESS RELEASE

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Header :VIRTUE IS ITS OWN REWARD.... BUT 0% INTEREST IS EVEN BETTER

Global warming has been dominating the headlines recently and, of course, morally we should all try to do what we can to protect the environment. To encourage us, the green approach is fortunately often also the most economical. And so it proves with Renzacci Progress dry cleaning machines.

The Renzacci Progress has every feature imaginable. There are no hidden 'extras' or 'options'. Although you could expect to pay a small premium for such a machine, it will repay you time and time again in energy savings and reduced carbon emissions. In fact, this range of machines from Renzacci UK is so efficient that it often qualifies for an interest-free loan under an energy saving replacement scheme set up by The Carbon Trust.

RENZACCI PROGRESS

The Renzacci Progress range of dry cleaning machines is at the very top of the quality spectrum. Added to that, the Progress machine is also very frugal when it comes to running costs, which is very welcome in these days of rapidly rising energy costs. Compared to some other machines in the market, the most popular model uses over 250 litres of cold water less per cycle as well as less electricity. Over the long term, allowing say 5 cycles per day, operators will be amazed how much they will save.

Almost certainly the stand-out feature you'll notice immediately is the Videotron control centre. This is a true real-time management and control system that is an integral part of the machine. It has a large, graphic multi-lingual, full colour LCD display, which is equipped with an on-line guide, which shows all the machine's operating parameters such as temperatures, timings, extraction speeds and the active operational phase of the machine. This is real-time information delivered in a highly visual and readily comprehensible format. It also allows the operator to select and vary all the operation and control parameters of the machine, even in automatic cycles.





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NATIONAL DRYCLEANERS

Just one recent beneficiary of the low running costs associated with a Renzacci Drycleaning Machine is National Drycleaners in Nottingham, owned and run by Adrian Redgate, who also happens to be the Chairman and President of the Guild of Cleaners and Launderers: "Naturally, we knew of Renzacci UK, so it was an obvious move to invite them to tender when we decided to call time on a drycleaning machine that had given us 23 years of service. But this was no shoo-in! We looked at several other options before concluding that the Renzacci



Progress machine was the one for the job. The small premium for such a lot of additional features was well worth it in our view."

These are difficult times to obtain lease finance, so Adrian was delighted when Jason organised a loan with The Carbon Trust. The application was quite straightforward and Jason's prior experience helped Adrian complete his side of the paperwork. In the end, the loan covered half of the project costs and Adrian negotiated the remainder with his bank. Adrian again: "I am grateful to Jason for the tip off, which has saved me a lot of money in interest and the repayments are offset anyway by the energy savings I am making with the efficient new Progress machine compared to my old one."

The installation was completed in August last year by Renzacci UK's own team of trained engineers, who also re-laid the pipe work so that Adrian could put in a system to recycle the waste hot water. Since then Adrian has been delighted with the performance of his new machine, which gives him superb processing and cleaning results. Says Adrian: "Quite often when you listen to sales speak you just know that you have to take a lot of it with a pinch of salt. Refreshingly, we found that whatever Jason promised came to pass. Their installation and support team clearly knew their business and were very efficient. Overall, I'm very pleased with the job and would highly recommend Renzacci UK."

Jason concludes: "The Carbon Trust scheme is not for everyone, but as in Adrian's case, if you are looking to replace old, inefficient machinery, then not only is the Renzacci Progress machine the right choice, it may just qualify for interest-free finance. As ever, we are here to help and our experience both in machine supply and lease finance is sure to assist you in the decision making process." **COPY ENDS**